



Cloud Services from Galaxy Control Systems

# CONCIERGE AT YOUR SERVICE

Cloud Concierge is a powerful suite of cloud-based computing services offered by Galaxy Control Systems. The suite provides real-time monitoring, management and control of your access control system from a convenient location using your PC, tablet, or even your mobile phone.

From access control, to monitoring or video, we have your business needs covered. Backed by a cloud infrastructure, our services live in the cloud where you can manage your business anywhere, at any time.

#### Cloud Concierge offers simple solutions for today and the future.

- Intuitive User Experience
- Robust with High Availability

- Easy to Install

- Cost Effective
- Customize for Integration
- Zero Maintenance

Led by a team of seasoned security executives and world-class engineers, Cloud Concierge is more than just a service. We are focused on developing a new breed of unified networked security products that combine the performance, sophistication and functionality of enterprise-class security systems into a compact and affordable package.

## 35+ Years in Business

Made and Supported in USA Protected/Valued Dealer Network 2 Year Unconditional Warranty FREE Manufacturer Product Training FREE 24 Hour Technical Support

# OUR SERVICES

## **ACCESS CONTROL**



#### LaunchPoint™

Internet based access control built with simplicity in mind.

### **MOBILE APPS**



#### PersonPoint™

Control employee access remotely with one-click of a button.

DoorPoint™

Manage your facility remotely with our DoorPoint app.

#### MONITORING



**Monitored Access Control** - Our team of professionals will keep your business safe by monitoring activities 24/7.

### VIDEO

**Discovery Apex** - A video management web service for complete remote administration of your video.



**Video Monitoring** - Prevent unnecessary visits to the office because of false alarms or stop it from happening completely with LIVE video monitoring.





**Efficiency** - Computer hardware and software installation are a relic of the past. Without the additional expense, every project is completed on a much quicker cycle.

**Ease of Access** - Access is available from any device connected to the internet. No more conversations with the IT department, dealing with firewalls, or network setup.

**Software** - No software installations lead to quicker project turnarounds. Installation and configuration issues are eliminated along with continual software updates.

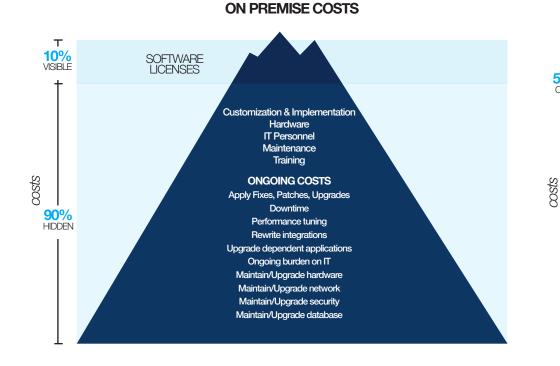
**Hardware** - Computer hardware becomes obsolete. There isn't a need to deal with the IT department looking for server space or configuration settings. Plus, without the need for computer hardware maintenance, it's a win-win solution for you and your clients.

**Security** - Traditional on-premise hardware is susceptible to theft and damage, cloud resources are locked away in secure redundant data centers..

**Updates** - Don't waste time and money upgrading server hardware because it doesn't meet new system requirements. From a software perspective, updates take up a lot of time and resources. All software and hardware updates are taken care of in the cloud.

**Business Continuity** - Data access and backups are vital to business continuity. The cost associated to provide data redundancy is quite high and for some not even an option. Cloud providers have a redundant framework built with this in mind.

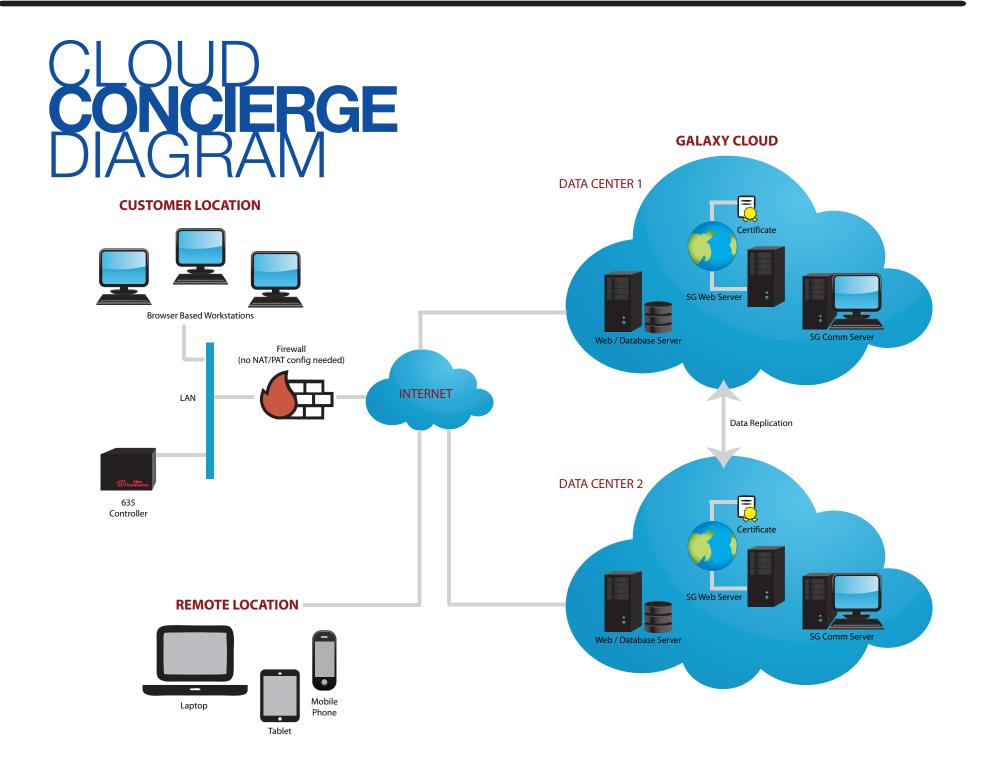
# CLOUD COST COMPARISON



#### CLOUD SUBSCRIPTION COST







# 635 **CPU** HARDWARE

Galaxy's 635-series Control Panel provides the most flexible, reliable, and complete access control & security management solution available. The 635-series hardware is robust and capable of supporting virtually any security situation.

#### **CONTROL PANEL FEATURES:**

- Locally powered or POE
- · Secure and reliable on enterprise network
- Scheduled lock/unlock
- · LAN/WAN capable via Native TCP/IP
- 10,000 event buffer per panel
- · 50,000 card/user capacity
- · 254 time schedules (per cluster)
- 256 I/O Groups (per cluster)
- Two-man access rule
- · Interface boards are hot-swappable

- Secure/encrypted outbound connections eliminate router, port forwarding and firewall configuration
- Flash upgradeable from the cloud or locally with an internet browser
- · Automatically generates email/text warnings if a connection is lost
- Programmable duress
- Programmable temporary cards
- Programmable temporary access groups
- · Unlimited holidays/special days
- · 2000 access groups and/or unlimited personal doors (per cluster)

### **OPTIONS & PRICING**

#### **DEALER SOLUTIONS**

- 1) User-based hosted solution: Customer handles day-to-day operations
- 2) Dealer managed solution: Dealer handles day-to-day operations for the customer
- 3) Hybrid solution: Customized plan

#### ACCESS

- 1) Pay as you go per door 2) 50 door pack
- 3) 100 door pack

## 1) DM1 - per mo

DM1 - per monitoring panel (unlimited zones)
DM2 - per point



#### VIDEO 1) VM - call for custom pricing



#### LAUNCHPOINT<sup>™</sup> OVERVIEW

Internet based access control built with simplicity in mind. Wizard-driven menus allows for system management with minimal training. Responsive design allows access from anywhere in the world via a desktop, tablet or mobile phone.

#### **FEATURES**

Personnel - Users can search, enroll, and maintain cardholders as well as set access privileges.

Door Control - Operators can pulse doors and override door lock and unlock schedules.

Reports - View and print Reader Activity reports and Personnel Directory reports with photos.

Access Groups - Define user permissions by adding or modifying access groups.

Time Schedules - Control door schedules or cardholder access by adding or modifying time schedules.

Holidays - Grant access to doors or users by adding or modifying holidays.





#### **PERSONPOINT™ OVERVIEW**

Control employee access with one-click of a button using our PersonPoint mobile app.

#### **FEATURES**

**Cardholder Access** - Cardholders and credentials can be enabled or revoked remotely.

**Reports** - Searchable cardholder activity can be audited and sent to email.



#### **DOORPOINT™ OVERVIEW**

Manage your facility with our DoorPoint app. Unlock/lock doors or lock down your entire facility with a push of a button.

## **FEATURES**

**Site Lockdown** - During a crisis situation, managers can lock down part or an entire building with our mobile app.

**Door Control** - Users can control door or bypass schedules via the lock/unlock button. Use our Door-Point app to lock or unlock doors remotely.

**Reports** - Searchable door activity can be audited and sent to email.





ANYWHERE **ANYTIME** 



#### **MONITORING OVERVIEW**

**Monitored Access Control** - Allow our team of professionals to keep your business safe by monitoring your business. Our command center is staffed 24x7 and ready to respond.

Providing access to doors and areas works great when everyone follows the rules. What happens when they don't or when an intruder enters an unauthorized area? Will you even know with no one monitoring? Have our trained staff work with you and monitor your building 24x7. If there is a situation, we will contact you to further investigate.

#### **VIDEO : DISCOVERY APEX OVERVIEW**

A video management web service for complete remote administration of your video. Our hardware and software can be completely managed from any computer with access to the internet.

Features - Video is recorded and stored locally for remote access. This allows for always available video even if your internet is offline. High definition recording can also be used with little consideration for bandwidth. If a recording is needed, it can be uploaded into the cloud and shared via email. Shared video requires no logon credentials.

#### **VIDEO MONITORING OVERVIEW**

When you need the highest level of security, video monitoring by our staff is available. Having alarms being reported is one thing but having alarms with video provides the highest level of security. Our team can inspect video and see if a situation requires a site visit. This greatly reduces false alarms saving on time and resources. For those that require the greatest level of security available, LIVE video monitoring is offered. Instead of waiting for an event to happen, we can help prevent it by actively watching. If something looks suspicious, we can alert designated parties to address the situation.

## FIND OUT MORE

Join the growing list of partners and system integrators who understand the benefits of offering a cloud solution that fits their client's needs. We invite you to call or email us to find out how our services can grow your business and provide a better experience to your customers.



# QUALITY SERVICE COMMITMENT SUCCESS

# CLOUD CONCIERGE

ACCESS WITHOUT BORDERS

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Ask for Cloud Concierge

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# CONVERIENT AFFORDABLE



ACCESS WITHOUT BORDERS



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